

Accomplishments Report

Redefining Public Housing

Presented By:

Carl R. Greene, Executive Director



Redefining Public Housing

PHA has become a force for positive neighborhood change, totally reversing what public housing means.

The Philadelphia Inquirer may have put it best:



Philadelphia is now deeply into the second chapter of its rocky history of government-subsidized housing. So far, the results are as different from the postwar era's concrete jungles as huts were from caves.

The most obvious change is the architecture.

Redefining Public Housing



PHA's leadership team can be judged by its performance.

With public and private investment totaling over \$1.2 billion dollars, PHA's "stock" is soaring.

Redefining Public Housing

PHA's efforts have:

- Uplifted entire sections of the city
- Changed attitudes about formerly distressed neighborhoods
- Brought hope & optimism to low-income families

All this while raising property values and generating more property taxes for the city



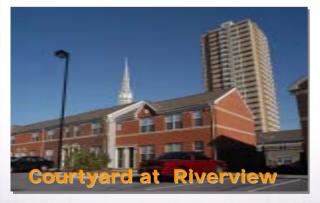
PHA has dramatically increased neighborhood property values near our sites.

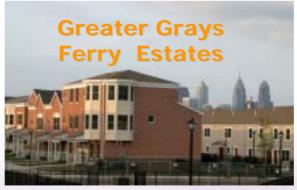
Average & median sales prices studied in these neighborhoods:







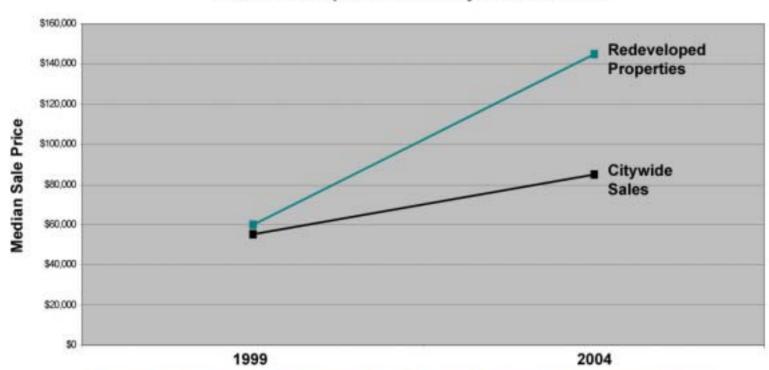






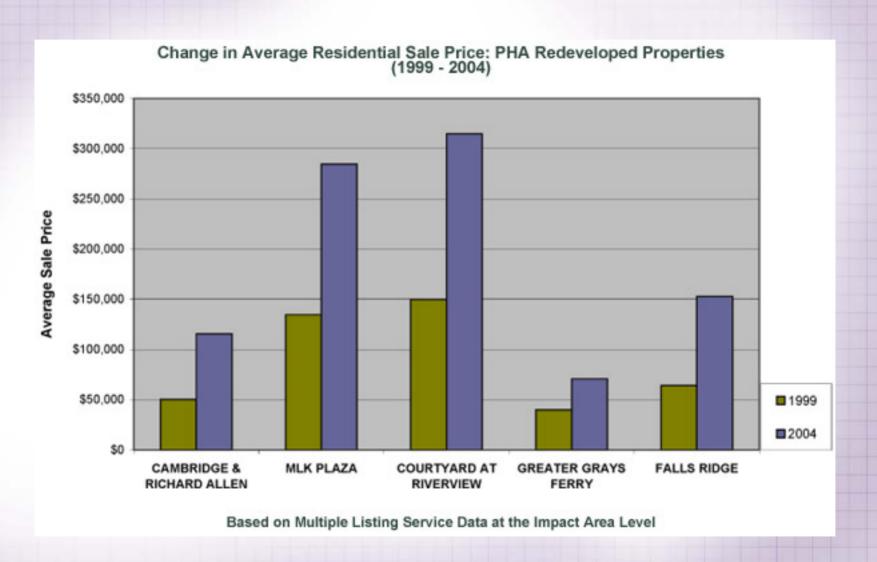
Increases in these neighborhoods exceeded the citywide average

Comparison of Aggregate Median Sale Prices: PHA Redeveloped Sites vs. Citywide 1999-2004



Citywide median sales price grew by 55% vs. 142% around PHA redeveloped sites.

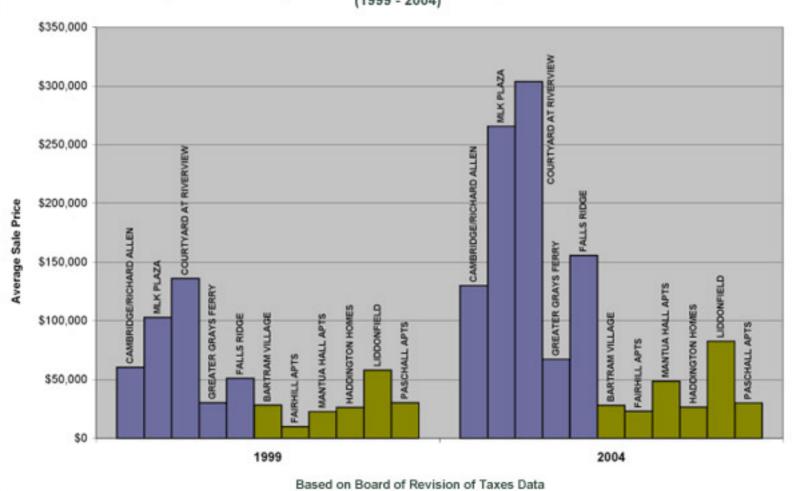
Based on City of Philadelphia Board of Revision of Taxes data
as compiled by Applied Real Estate Analysis, Inc.

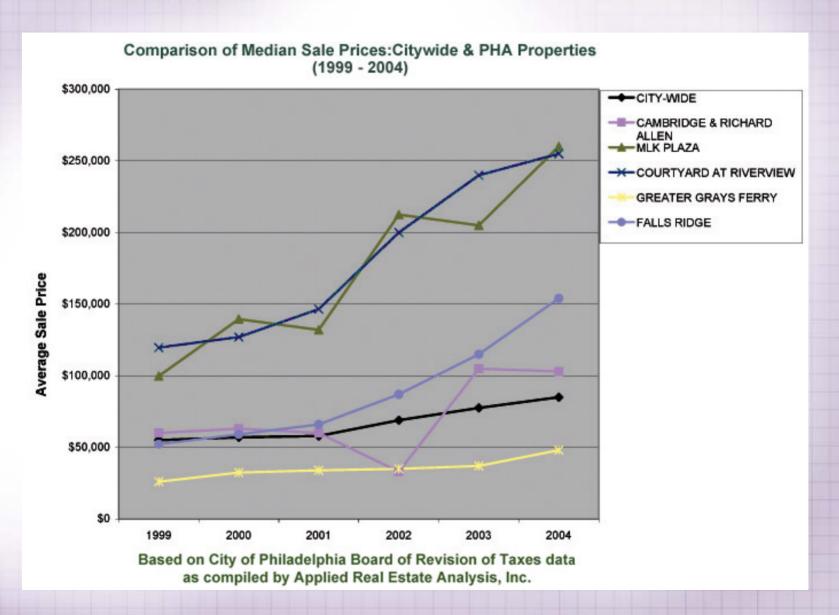


Median Sale Price Redeveloped Sites and Non-Redeveloped Properties

	1999	2004	Change 1999 – 2004 (\$)	% Change 1999 – 2004
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2001	(4)	
REDEVELOPED				
Cambridge & Richard Allen	\$60,000	\$103,000	\$43,000	71.7%
MLK Plaza	\$99,750	\$260,000	\$160,250	160.7%
Courtyard at Riverview	\$119,670	\$255,000	\$135,330	113.1%
Greater Grays Ferry	\$26,000	\$48,000	\$22,000	84.6%
Falls Ridge	\$52,250	\$154,000	\$101,750	194.7%
NON-REDEVELOPED				
Bartram Village	\$30,000	\$23,000	-\$7,000	-23.3%
Fairhill Apartments	\$8,000	\$17,000	\$9,000	112.5%
Mantua Hall Apartments	\$17,000	\$40,500	\$23,500	138.2%
Haddington Homes	\$28,500	\$20,000	-\$8,500	-29.8%
Liddonfield Homes	\$58,000	\$90,450	\$32,450	55.9%
Paschall Apartments	\$33,000	\$19,000	-\$14,000	-42.4%

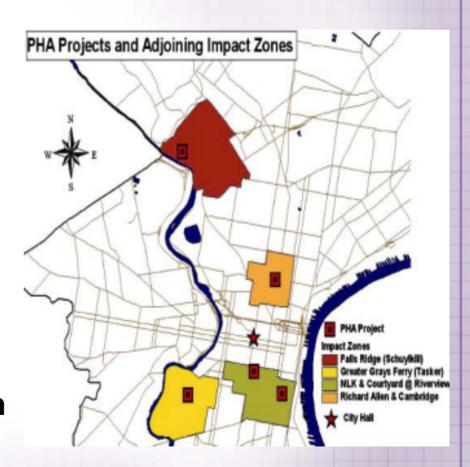




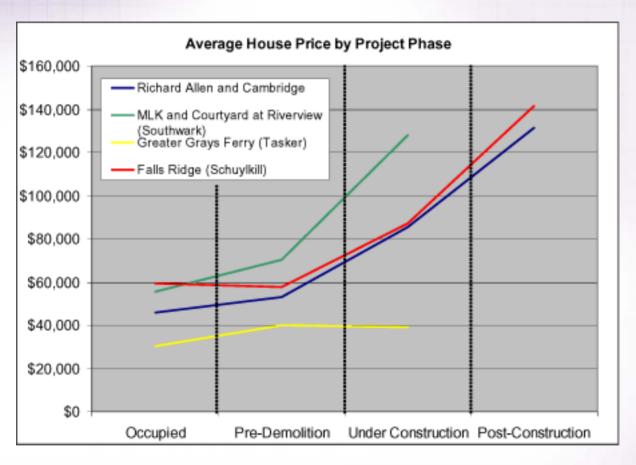


A second independent study concludes that:

- PHA investments have had a positive impact on surrounding neighborhoods
- Property values have increased by over \$200 million
- Generating over \$4 million in new property taxes



Based on City of Philadelphia Board of Revision of Taxes data as compiled by Econsult Corporation

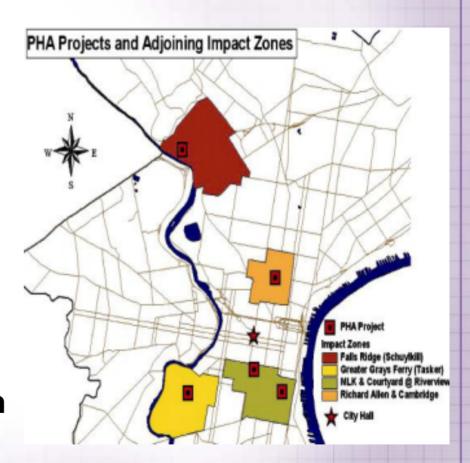


Following announcement of demolition, housing prices began moving up in all neighborhoods except Grays Ferry. This rate of appreciation was sustained or increased from demolition through completion. Econsult forecasts that Grays Ferry will follow the trend of the other sites in coming years.

Conclusion: PHA is a force for transformation.

A second independent study concludes that:

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- Generating over \$4 million in new property taxes



Based on City of Philadelphia Board of Revision of Taxes data as compiled by Econsult Corporation

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry Estates

Lucien E. Blackwell

Mount Olivet

Whitehall

Angela Court

Scattered Sites



40 units (Total: 124 units)

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry - **Estates**

Lucien E. Blackwell

Mount Olivet

Whitehall

Angela Court

Scattered Sites



326 units

(Total: 554 units)

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry Estates

Lucien E. Blackwell —

Mount Olivet

Whitehall

Angela Court

Scattered Sites



80 units (Total: 655 units)

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry Estates

Lucien E. Blackwell

Mount Olivet

Whitehall

Angela Court

Scattered Sites



161 units (Total: 161 units)

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry Estates

Lucien E. Blackwell

Mount Olivet

Whitehall

Angela Court

Scattered Sites



127 units

(Total: 249 units)

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry Estates

Lucien E. Blackwell

Mount Olivet

Whitehall

Angela Court

Scattered Sites



67 units (Total: 180 units)

PHA Completed 850 rental units in MTW Year 4 at:

Cambridge Plaza

Greater Grays Ferry Estates

Lucien E. Blackwell

Mount Olivet

Whitehall

Angela Court

Scattered Sites



49 units

PHA substantially completed construction of **88** homeownership units in MTW Year 4 at:

Lucien E. Blackwell (Phase I)

Greater Grays Ferry Estates (Phase II)



40 units (Total: 150 units)

PHA substantially completed construction of **88** homeownership units in MTW Year 4 at:

Lucien E. Blackwell (Phase I)

Greater Grays Ferry Estates (Phase II)



48 units (Total: 125 units)

Completion of John F. Street Community Center

Began construction of new community center at Wilson Park

72 unit Senior Building completed at Greater Grays Ferry Estates



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PHA expanded its role as a leading developer

- 3 New transactions
 - Greater Grays Ferry Estates Phase II
 - Martin Luther King Phases II & IV
 - Germantown House

PHA is now a developer on 15 real estate projects



Germantown House

Demolition begun at Abbottsford

 Part of Abbottsford revitalization plan

Modernization completed at Wilson Park & Harrison Plaza



Demolition begun at Abbottsford

 Part of Abbottsford revitalization plan

Modernization completed at Wilson Park & Harrison Plaza



Harrison Plaza

- 95.66% rent collection rate
- Implementation of minimum rents
- \$50 for public housing
 & HCV participants
- 90-day hardship grace period



- Implemented Rent Simplification
- This change means a decreasing percentage of income is paid toward rent



- Provides incentives for saving & asset building
- Increased ceiling rents

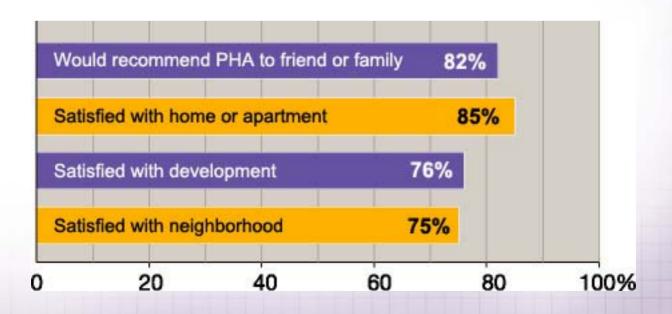




Residents again give PHA high marks.

The Resident Satisfaction Survey results speak for themselves.

Overall Satisfaction



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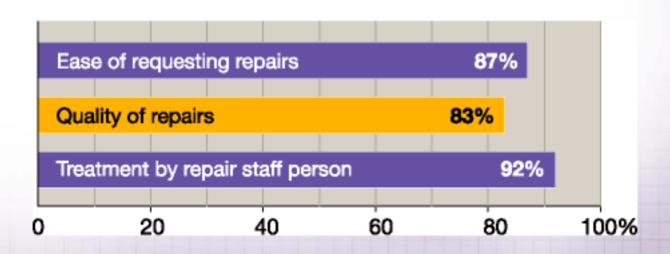
Senior and Limited Partnership Sites



Residents again give PHA high marks.

The Resident Satisfaction Survey results speak for themselves.

Maintenance and Repairs



- Reduced number of abandoned calls by 50%
- Call tracking, monitoring & coaching improved customer service
- Software upgraded to improve reporting & tracking
- Improved productivity
- New trend analysis reports allow better allocation of resources & reduction in abandoned call rate



PHA Call Center



Abandoned Calls

Technology Drives the Train

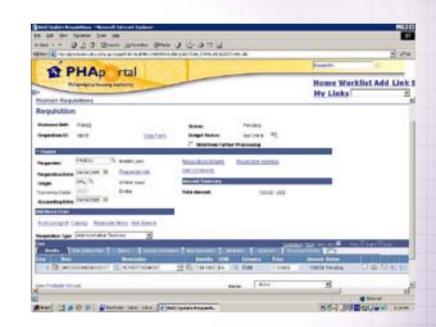
PHA upgraded its highly sophisticated technological capability:

PeopleSoft Financial & — Supply Chain Mgmt.

PeopleSoft Customer Relationship Management

PeopleSoft Portal

PeopleSoft Budgets Module 8.8 implementation



- Redesigned the inventory and projects modules &
- Started up of the accounts receivable, budgets and treasury modules.

Technology Drives the Train

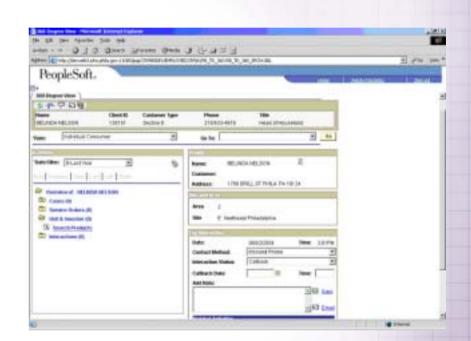
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PeopleSoft Budgets Module 8.8 implementation



 Enhanced the user friendliness of the application

Technology Drives the Train

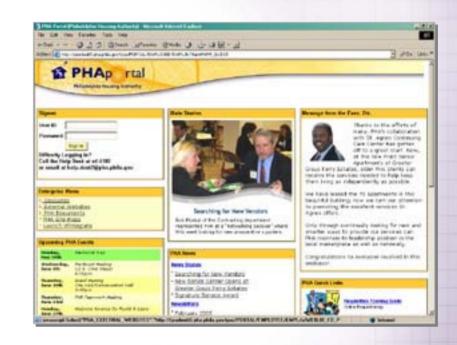
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PeopleSoft Budgets Module 8.8 implementation



Allows for a single entry point
 & sign-on for all PHA applications

Technology Drives the Train

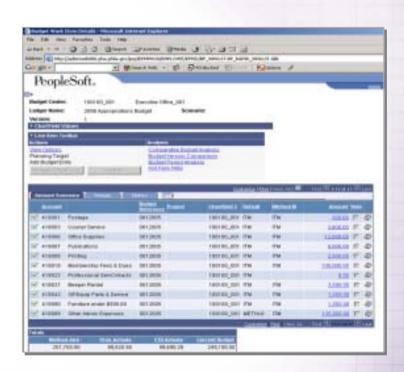
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PeopleSoft Portal

PeopleSoft Budgets Module 8.8 implementation



 Allows department heads to prepare budgets online

Technology Drives the Train

- Enterprise wide hardware & software upgrade of 1000+ computers
- Implementation of Computer Based Training for Housing Choice Voucher program
- CCS system modified to support rent simplification
- Hand held devices for inspection enhanced to include GPS tracking capability





- PHA is emphasizing selfsufficiency
- 142 HCV clients increased their income & graduated to non-subsidized housing
- The number of clients with zero income dropped by almost one-third to 330



Local Unit Based Program

- Awarded 953 vouchers, including 523 in MTW Year 4
- Catalyst for small & mid-scale neighborhood revival efforts
- 365 units leased, including
 114 in Year 4



Kate's Place Rittenhouse Square

Supported by PHA Unit Based Vouchers

HCV Quality Initiative begun

- Ensures that staff is fully compliant with regulations
 procedures
- Conducted several major training sessions
- Quality control staff works with site office staffs to ensure integrity of program files
- Ultimate Goal Faultless Files



HCV Quality Initiative Awards Ceremony

- More property owners want to become landlords
- Over 400 landlords were trained by Institute of real Estate Management (IREM)

- Over 250 landlords attended housing fairs
- Fairs improve quality & distribution of housing
- 200 housing placements





- PHA continued to support the Tenant/Landlord Advisory Board
- Members contribute ideas on HCV policies & procedures
- Allows PHA to get in front of the issues
- Community Liaisons handled over 2,000 inquiries



The Tenant/Landlord Advisory Board meets monthly



- PHA expanded operations at Blumberg One-Stop Center
- 6,500 PHA & neighborhood residents were served
- That's a 160 percent increase over last year
- New computer training program served 275 residents
- Computer labs are now operating at 13 other sites
- Plans are in place for 2 more





- Graduated 78 residents from Pre-Apprenticeship Training Program
- 208 graduates have entered trades over 12 cycles
- 10 skill areas
- Program expanded reach, sending 2 graduates for employment at Kvaerner Shipyard



Past graduates were on hand for the opening of the new Pre-Apprenticeship training center last September.



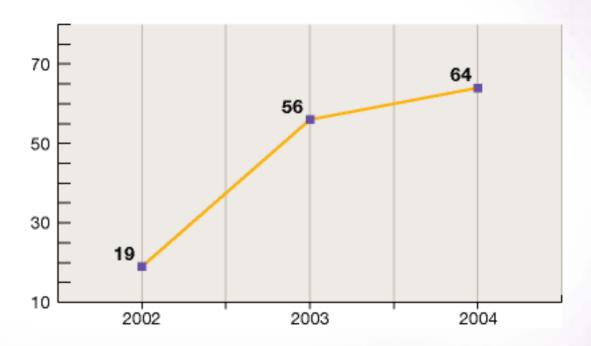
- Graduated 52 residents from Certified Nursing Assistant program
- 854 residents graduated since program began
- Over 90% employed

- 34 residents graduated from Pharmacy Technician & Medical Billing program
- 51 more to graduate this month





PHA Homeownership Sales



PHA expanded its range of homeownership programs.

Sales have increased in each of the past three years.

Feeling Safe and Secure

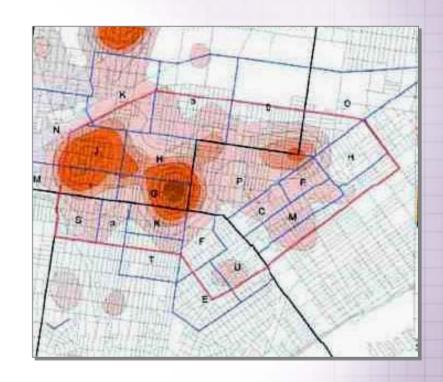
- 15% drop in serious crime at PHA sites over the past year
- 33% drop in all crimes at PHA sites since 1998
- Partnered with National Guard to clean & seal 135 vacant & open properties
- Served over 1,900 youth through DARE/GREAT & Explorers program activities



PHA's DARE Program

Feeling Safe and Secure

- Began site-based policing at many conventional sites
- Implemented internal COMSTAT crime statistics meetings
- Completed 7,100 criminal records checks
- Maintained & expanded Police Advisory Board in partnership with TSSI



Comstat Map

Getting More for Our Money

- PHA awarded \$220 million in contracts in 2004
- 32% participation rate for Minority and Womenowned Businesses
 - That's over \$71 million
- Successfully administered
 \$375 million in construction contracts



Getting More for Our Money

- Redesigned structure of Contracts Administration
- Specialists handle specific commodities



- Post-award meetings with new companies on billing processes & administration
- That will mean fewer complaints & disputed invoices



We received clean audits on:

- PHA Financial Statements
- Financial Statements for all Business Units
- Defined Benefit Pension Plan statements
- Defined Contribution Plan



- PHA's legal strategy saves the agency & taxpayers millions of dollars, now and in the future
- In the last 5 months of MTW Year 4, PHA attorneys won over 600 cases – and lost none
- Critical legal precedents were set in state & federal courts



Legal Precedents set in MTW Year 4:

Hurt vs. PHA
Chotiner vs. PHA
Plummer vs. PHA
DeShields vs. PHA
Williams vs. PHA

Landmark decision that says lead paint injuries don't create claims under certain federal statutes

Legal Precedents set in MTW Year 4:

Hurt vs. PHA

Chotiner vs. PHA

Plummer vs. PHA

DeShields vs. PHA

Williams vs. PHA

Whistle blower case dismissed for lack of merit

Legal Precedents set in MTW Year 4:

Hurt vs. PHA

Chotiner vs. PHA

Plummer vs. PHA

DeShields vs. PHA

Williams vs. PHA

Allows PHA to efficiently & fairly manage tenant transfers

Legal Precedents set in MTW Year 4:

Hurt vs. PHA

Chotiner vs. PHA

Plummer vs. PHA

DeShields vs. PHA

Williams vs. PHA

Decided PHA isn't liable when voucher recipients are injured on private property

Legal Precedents set in MTW Year 4:

Hurt vs. PHA

Chotiner vs. PHA

Plummer vs. PHA

DeShields vs. PHA

Williams vs. PHA

Upholds immunity for PHA from injuries caused by the criminal acts of third parties

- PHA's Office of Inspector
 General intensified efforts
 against residents who under report income
- 25 cases were opened in 2004 (18 completed & closed, with 7 carried over to 2005)
- Most cases handled in-house
- 7 referred to District Attorney
- Cases ended in guilty pleas, conviction, restitution, or are still pending



- Partnered with Philadelphia Dept. of Revenue
- Collected \$399,000 in delinquent tax payments from HCV landlords – a 200% increase over last year
- 2,100 property owners were screened
- 274 were found to be in noncompliance



Municipal Services Bldg.

- PHA applied for \$17 million HOPE VI grant from HUD
- Received grant award after end of Year 4
- Project will revitalize Ludlow neighborhood
- Plan begins with 50 homeownership & 50 rental units on PHA and City-owned properties



Ludlow plan includes homes on 17 different blocks

Disposed & transferred **109** Scattered Site properties

- To support development of 376 homeownership & 288 rental units
- Transfer of properties supports Neighborhood Transformation Initiative
- PHA reached agreement with the City to transfer & swap properties



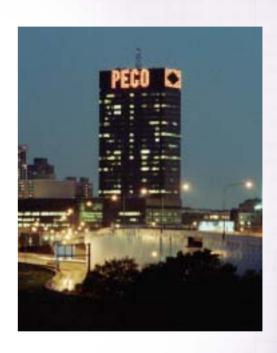


- PHA & PHADC its development affiliate – closed on revolving line of credit from Wachovia
- Provides construction financing in support of homeownership
- Proceeds will be used for homeownership units at Lucien E. Blackwell & MLK, and other eligible sites





- PHA won a Solar energy grant from PECO
- **\$236,000** for solar panels
 - 22 homes at Lucien E.
 Blackwell & Greater
 Grays Ferry Estates
- PHA reached settlement with PGW
- Agreement will mean
 \$650,000 in savings





Fighting Homelessness

- 300 housing opportunities were awarded through Blueprint to End Homelessness
- This coalition of 13 organizations prepares families for independent living
- 200+ families have been housed to date
- In addition, 46 families have been housed under PHA's Family Unification Program





Community Partners Program

- Funds a range of resident supportive services
- Provides day care, GED prep, job placement, home maintenance/repair & youth development
- 209 residents entered the workforce through this program – with average incomes of \$12.25/hour



CORA Services
One of PHA's Community Partners

The PHA Experience is a unique resident newspaper

- Promotes resident & community awareness of PHA programs & other resources
- Promotes self-sufficiency & resident success stories
- Distributed to **29,000** PHA households & 2,000 PHA employees





Homeownership Program Making History



76 More Graduates Head For Building Trades



Groovin' at the Wilson Park Senior Center



- PHA is the first housing authority in the nation to win a HUD Healthy Homes Grant
- \$1 million awarded
- Grant helps PHA identify childhood safety & health hazards
- PHA is using part of the money to create a revolving loan fund
- Will help HCV landlords make repairs & eliminate sources of ailment triggers



Partners in this venture include:

- TSSI
- Drexel University
- American Community Partnerships

PHFA has become an extremely valuable partner



- In 4 years of MTW, LIHTC awards have generated
 \$129 million
- Relationship began in 1999
- Total equity raised to date \$156 million



Private Investment is Bringing Value to Neighborhoods:

- PHA has increased its use of LIHTC seven fold since 1999
- From \$6.6 million in 1999 to \$48.7
 million in 2004
- Over \$156 million of equity raised

PHA's Accomplishments are guided by the agency's Moving To Work Strategic Operating Plan, comprising our corporate goals.

Goal 1

Goal 2

Goal 3

Goal 4

Goal 5

Goal 6

Goal 7

Goal 8

Goal 9

Achieve Excellence in Property Management



PHA's Accomplishments are guided by the agency's Moving To Work Strategic Operating Plan, comprising our corporate goals.

Goal 1

Goal 2

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Goal 8

Goal 9

Achieve Excellence in the

Management of the Housing Choice

Voucher Program and Enforce

Program Compliance



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Goal 9

Develop Affordable Quality Housing that Supports Balanced Communities



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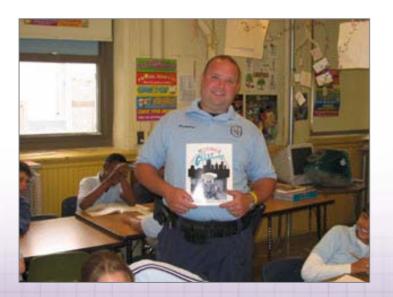
Goal 6

Goal 7

Goal 8

Goal 9

Implement Public Safety Programs
that Promote the Well Being of Our
Neighborhoods and the Accountability
of Program Participants



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Goal 9

Engage Other Institutions to Leverage Resources and Assist in Promoting Economic Enhancement and Supportive Services for PHA Residents



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Goal 9

Improve the Productivity and Cost-Effectiveness of PHA's Operations



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Goal 2

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Goal 5

Goal 6

Goal 7

Goal 8

Goal 9

Improve Program Compliance, Reporting, Performance and Accountability



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Goal 4

Goal 5

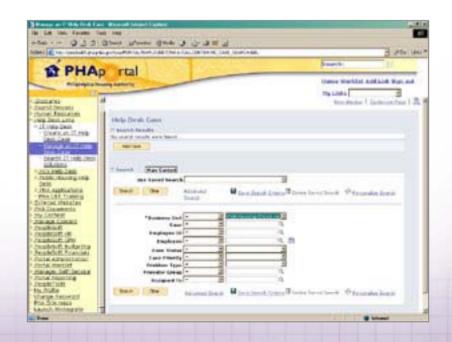
Goal 6

Goal 7

Goal 8

Goal 9

Maximize the use of Technology to Improve the Efficiency and Accountability of PHA Operations



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Goal 7

Goal 8

Goal 9

Maximize Relationships and Initiatives to Deliver Sound and Effective Services



PHA - Building Believers

Financial institutions are investing in us
We are investing in our clients and their neighborhoods

It all adds up to an organization that's Redefining Public Housing

Through Proven Leadership















Philadelphia Housing Authority Building Beyond Expectations